



Aggregate Demand and Aggregate Supply

PRINCIPLES OF
Economics
N. Gregory Mankiw

Lecture 10



In this chapter,
look for the answers to these questions:

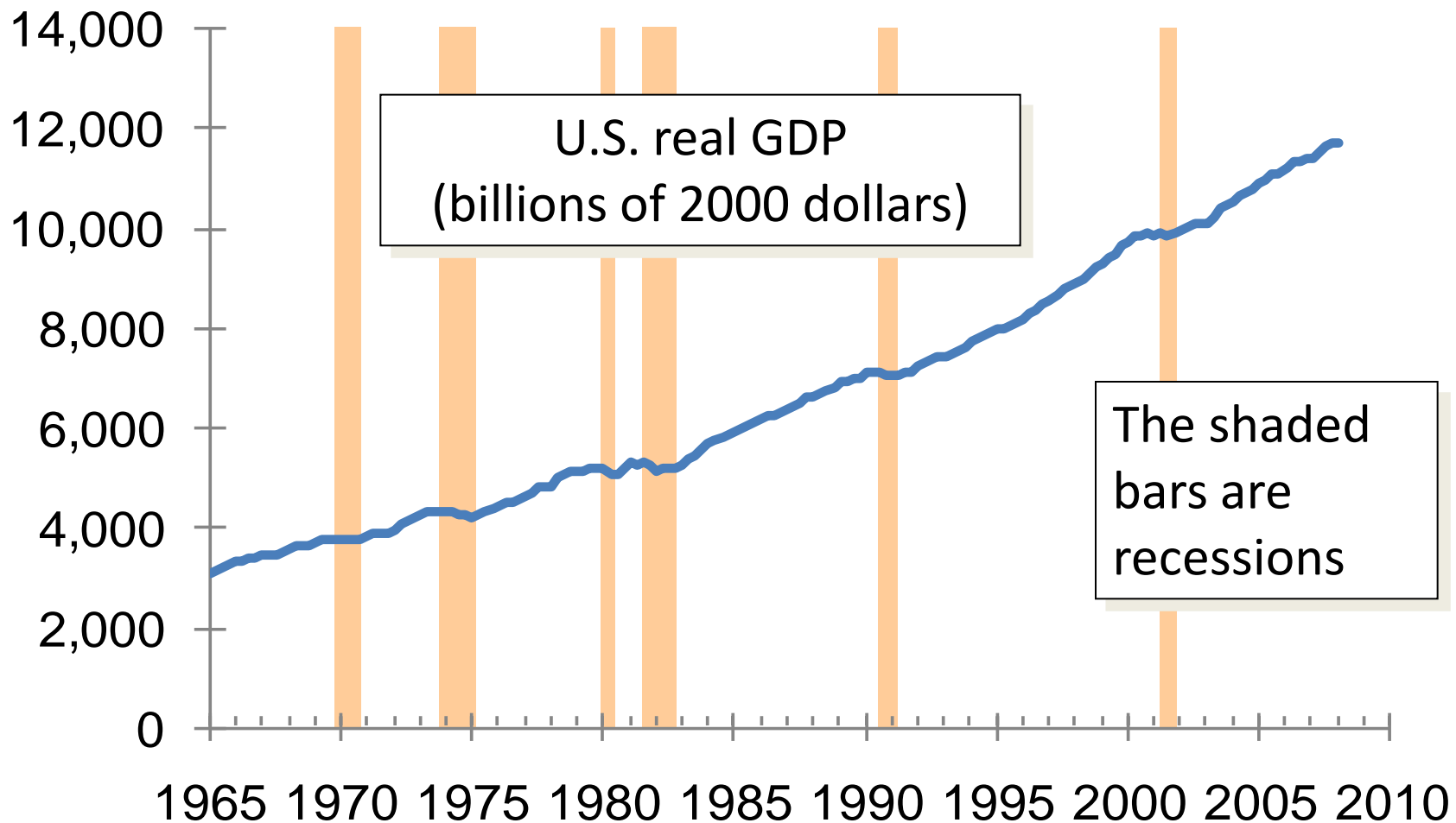
- What are economic fluctuations? What are their characteristics?
- How does the model of aggregate demand and aggregate supply explain economic fluctuations?
- Why does the Aggregate-Demand (AD) curve slope downward? What shifts the *AD* curve?
- What is the slope of the Aggregate-Supply (AS) curve in the short run? In the long run?
What shifts the *AS* curve(s)?

Introduction

- Over the *long run*, real GDP in major industrial countries (such as USA) **grows** (about 3% per year on average).
- In the *short run*, GDP **fluctuates** around its trend.
 - **Recessions**: periods of falling real incomes and rising unemployment
 - **Depressions**: severe recessions (very rare)
- Short-run **economic fluctuations** are often called *business cycles*.

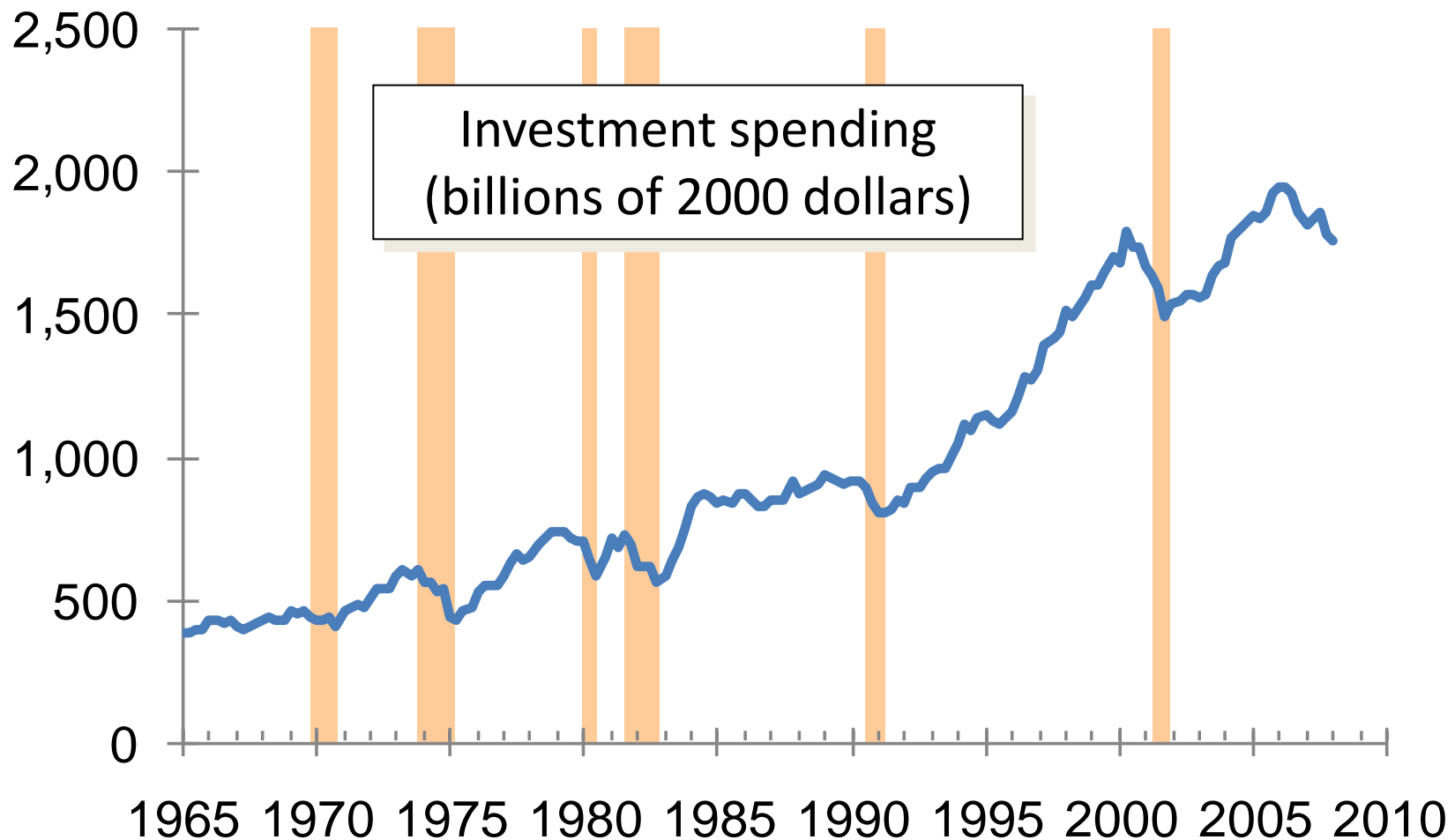
Three Facts About Economic Fluctuations

FACT 1: Economic fluctuations are **irregular** and **unpredictable**.



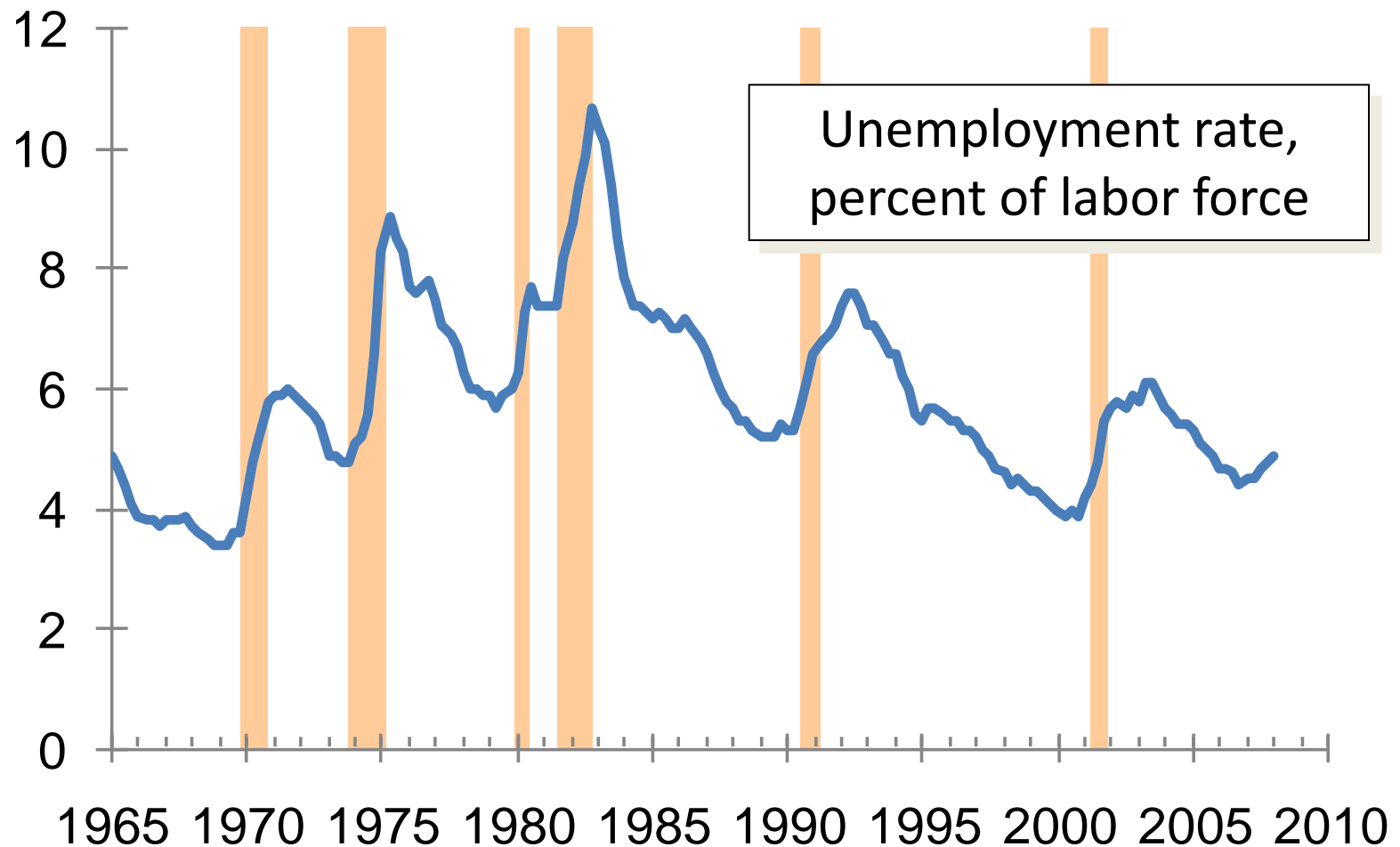
Three Facts About Economic Fluctuations

FACT 2: Most macroeconomic quantities fluctuate together.



Three Facts About Economic Fluctuations

FACT 3: As output falls, unemployment rises.



(2) Explaining Short-Run Economic Fluctuations

(A) Classical Economics—A Recap

- The previous chapters are based on the ideas of classical economics, especially:
- The **Classical Dichotomy**, the separation of variables into two groups:
 - Real – quantities, relative prices
 - Nominal – measured in terms of money
- The **neutrality of money**:
Changes in the money supply affect nominal but not real variables.

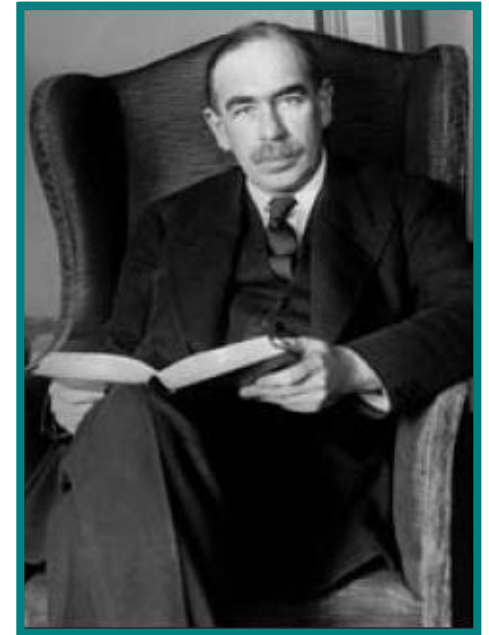
Classical Economics—A Recap

- Most economists believe classical theory describes the world in the long run, but not the short run.
- In the short run, changes in nominal variables (like the money supply or ***P***) can affect real variables (like ***Y*** or the u-rate).
- To study the short run, we use a new model (the AD and AS model).

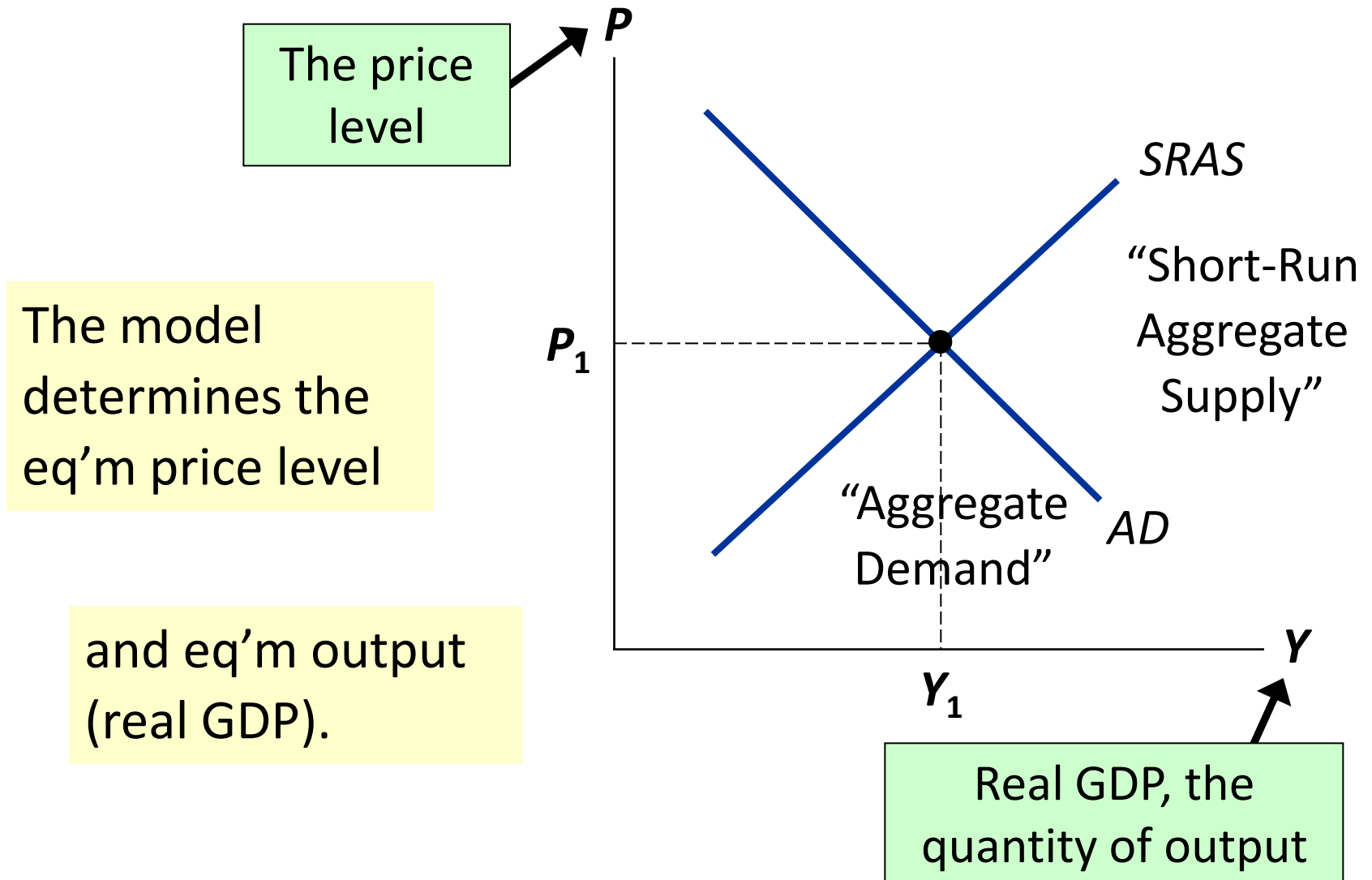
FYI: John Maynard Keynes, 1883-1946

- *The General Theory of Employment, Interest, and Money*, 1936
- Argued recessions and depressions can result from inadequate demand; policymakers should shift *AD*.
- Famous critique of classical theory:

The long run is a misleading guide to current affairs. In the long run, we are all dead.



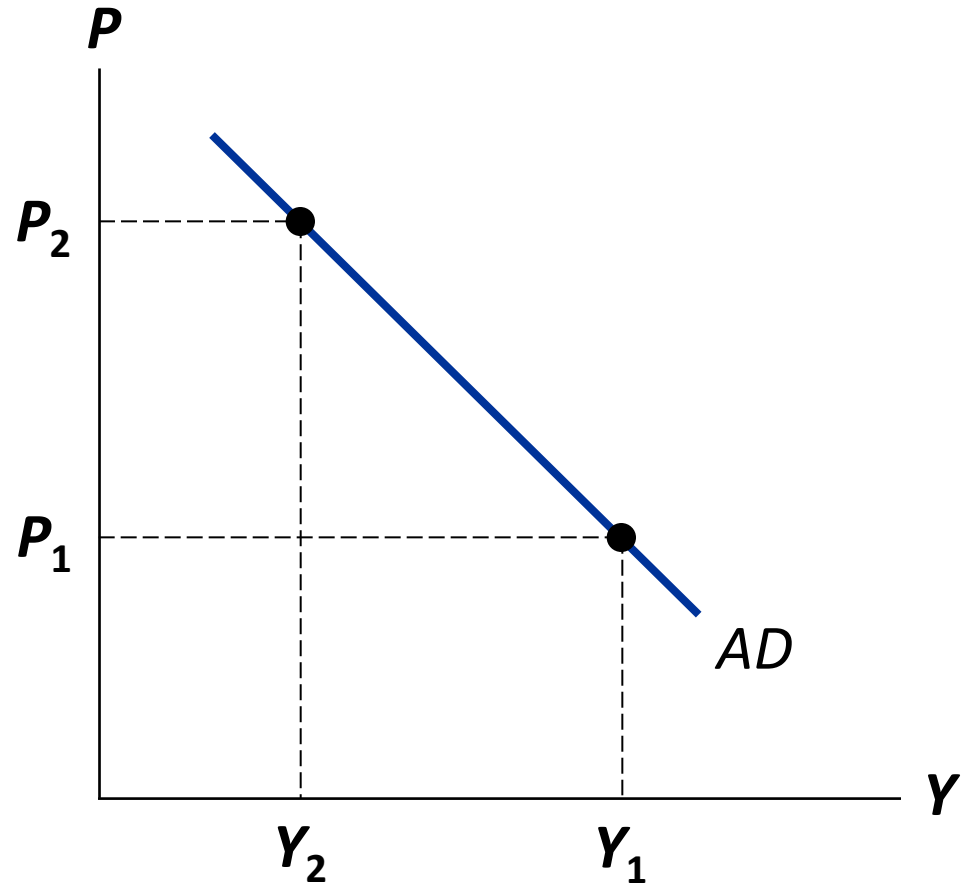
(B) The Model of Aggregate Demand and Aggregate Supply



(3) The Aggregate-Demand Curve

The Aggregate-Demand (*AD*) Curve

The ***AD*** curve shows the quantity of all g&s demanded in the economy at any given price level.

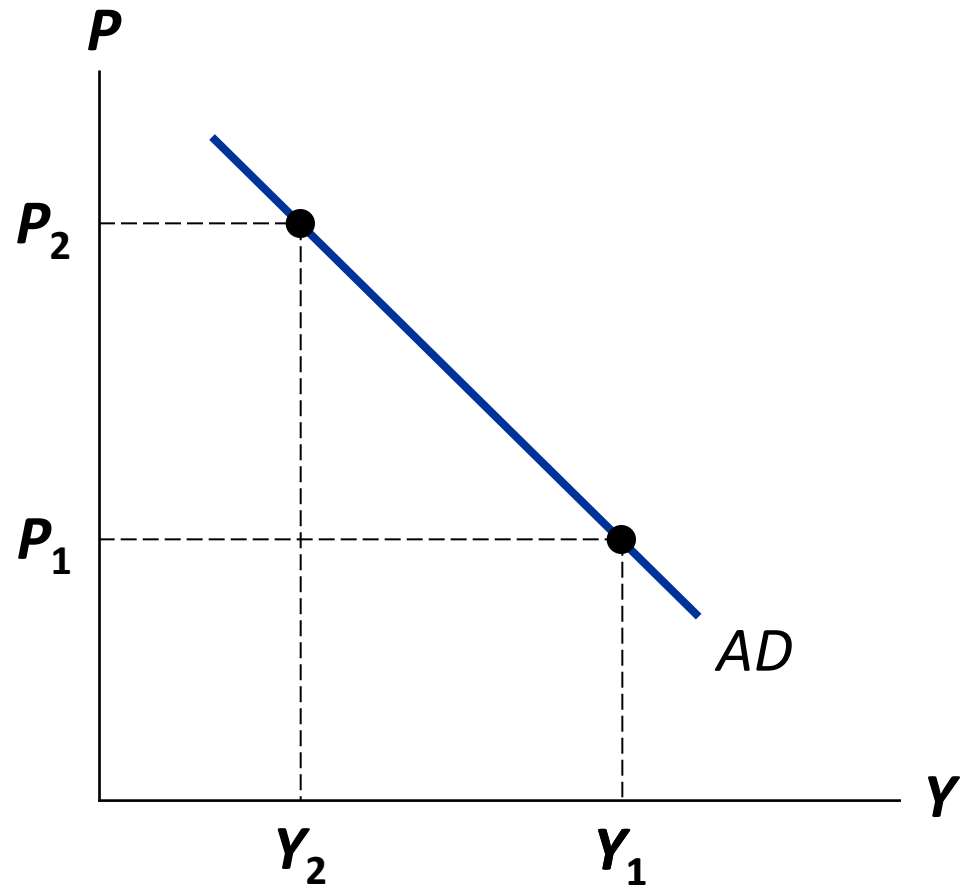


(A) Why the AD Curve Slopes Downward

$$AD = Y = C + I + G + NX$$

Assume G fixed
by government policy.

To understand
the slope of AD ,
must determine
how a change in P
affects C , I , and NX .



The Wealth Effect (P and C)

Suppose P rises.

- The money (with fixed nominal value) people hold buy fewer g&s,
so real wealth is lower.
- People feel poorer.

Result: C falls.

The Interest-Rate Effect (P and I)

Suppose P rises.

- Buying g&s requires more money.
- To get these money, people sell bonds or other assets.
- This drives down bond prices and drives up interest rates.

Result: I falls.

(Recall, I depends negatively on interest rates.)

The Exchange-Rate Effect (P and NX)

Suppose P rises.

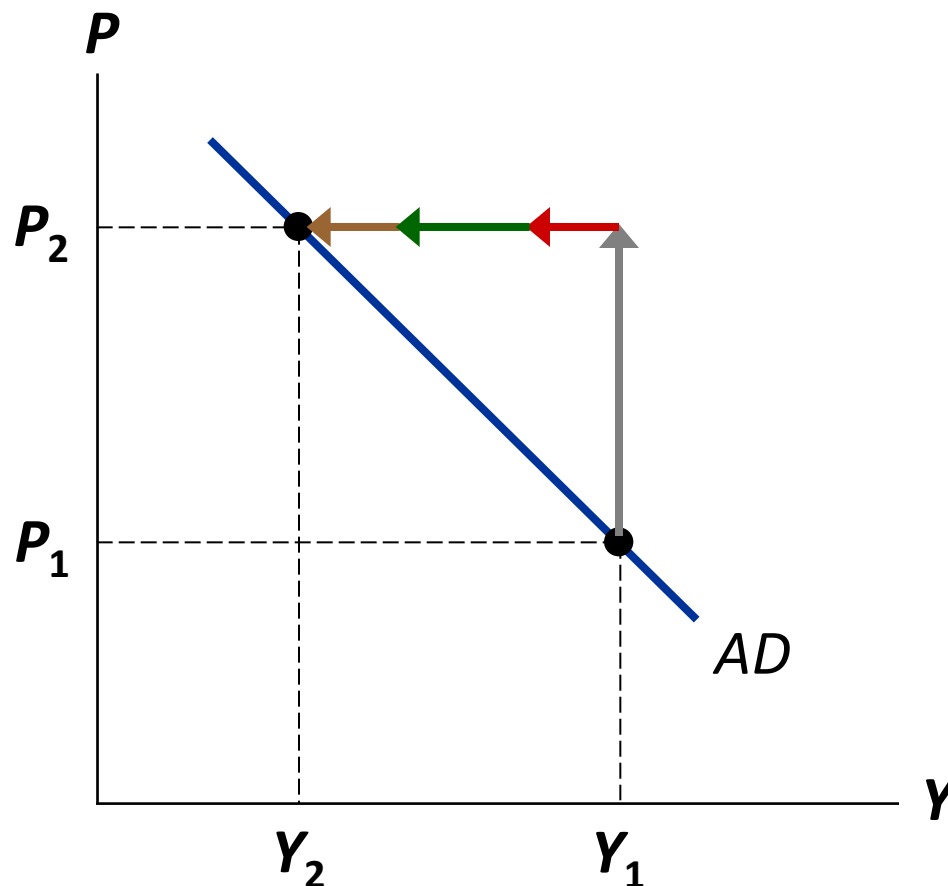
- D.E. interest rates rise (the interest-rate effect).
- Foreign investors desire more D.E. bonds.
- Higher demand for domestic currency in foreign exchange market.
- D.E. exchange rate appreciates.
- Domestic exports more expensive to people abroad, imports cheaper to domestic residents.

Result: NX falls.

The Slope of the AD Curve: Summary

An increase in P reduces the quantity of g&s demanded because:

- the wealth effect (C falls)
- the interest-rate effect (I falls)
- the exchange-rate effect (NX falls)



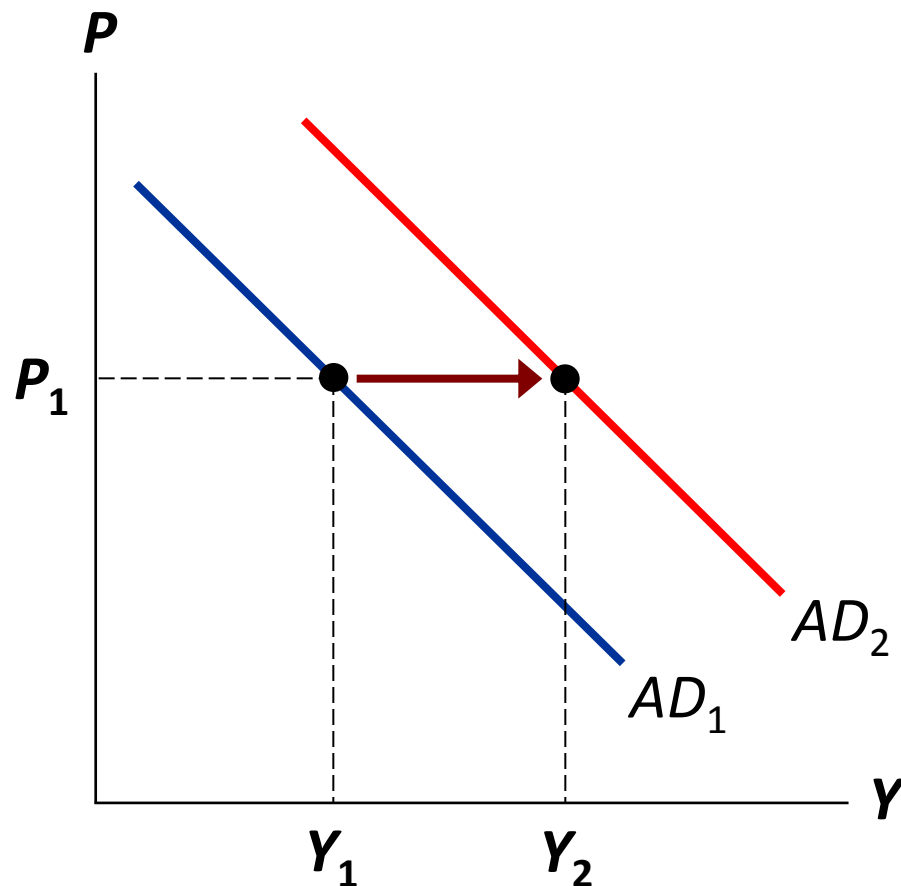
(B) Why the AD Curve Might Shift

Any event that changes C ,
 I , G , or NX

– except a change in P –
will shift the AD curve.

Example:

A stock market boom
makes households feel
wealthier, C rises,
the AD curve shifts right.



Why the *AD* Curve Might Shift

- Changes in ***C***
 - Stock market boom/crash
 - Preferences regarding consumption/saving tradeoff
 - Tax hikes/cuts
- Changes in ***I***
 - Firms buy new computers, equipment, factories
 - Expectations, optimism/pessimism
 - Interest rates, monetary policy
 - Investment Tax Credit or other tax incentives

Why the *AD* Curve Might Shift

- Changes in ***G***
 - Federal (Central) government spending, *e.g.*, defense
 - State & local spending, *e.g.*, roads, schools
- Changes in ***NX***
 - Booms/recessions in countries that buy our exports.
 - Appreciation/depreciation resulting from international speculation in foreign exchange market

ACTIVE LEARNING 1

The Aggregate-Demand curve

What happens to the *AD* curve in each of the following scenarios?

- A.** A ten-year-old investment **tax credit expires**.
- B.** The D.E. exchange rate falls.
- C.** A fall in prices increases the real value of consumers' wealth.

ACTIVE LEARNING 1

Answers

- A.** A ten-year-old investment tax credit expires.
I falls, AD curve shifts left.
- B.** The D.E. exchange rate falls.
NX rises, AD curve shifts right.
- C.** A fall in prices increases the real value of consumers' wealth.
Move down along AD curve (wealth-effect).

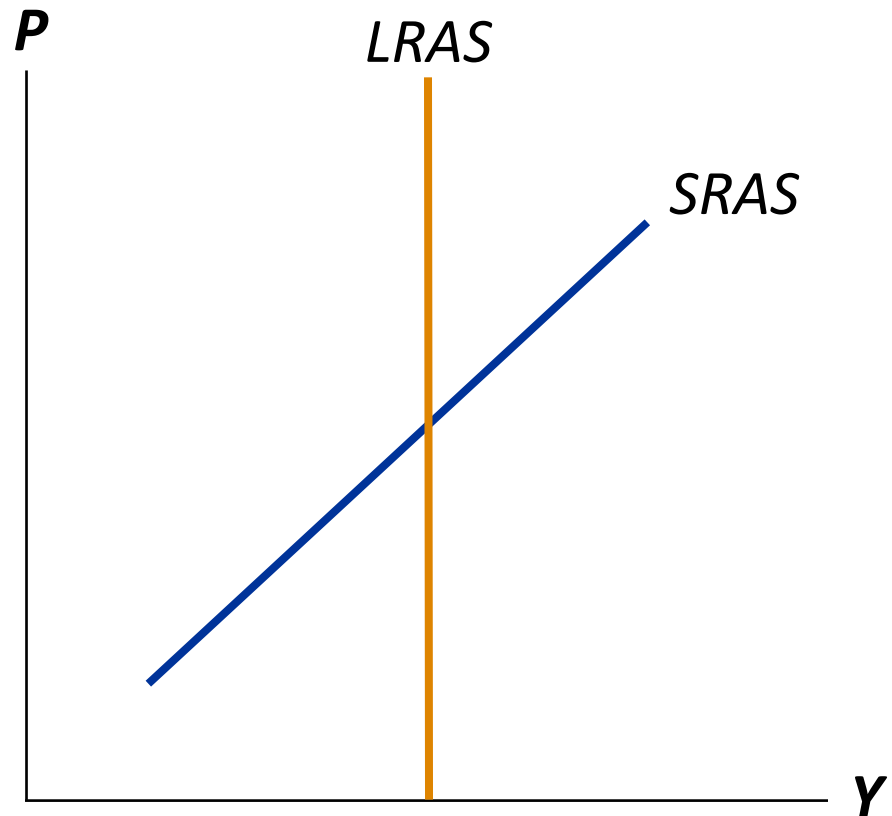
(4) The Aggregate-Supply Curve

The Aggregate-Supply (AS) Curves

The **AS curve** shows the total quantity of goods and services firms produce and sell at any given price level.

AS is:

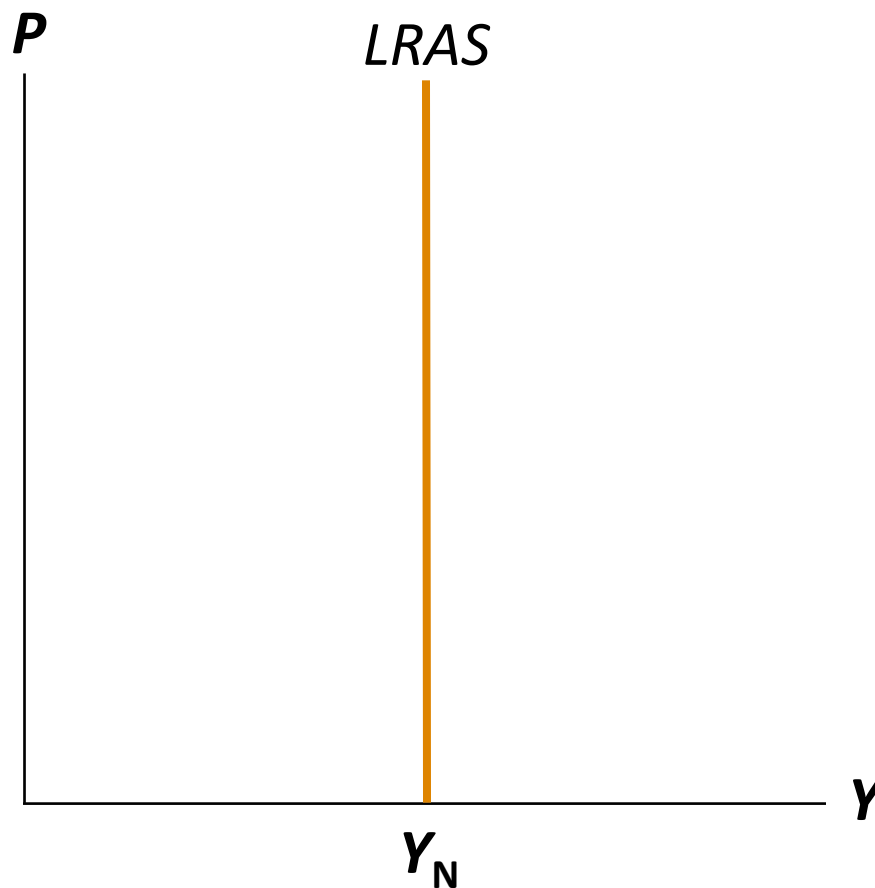
- upward-sloping in short run
- vertical in long run



(A) The Long-Run Aggregate-Supply Curve (*LRAS*)

The **natural rate of output** (Y_N) is the amount of output the economy produces when unemployment is at its natural rate.

Y_N is also called **potential output** or **full-employment output**.

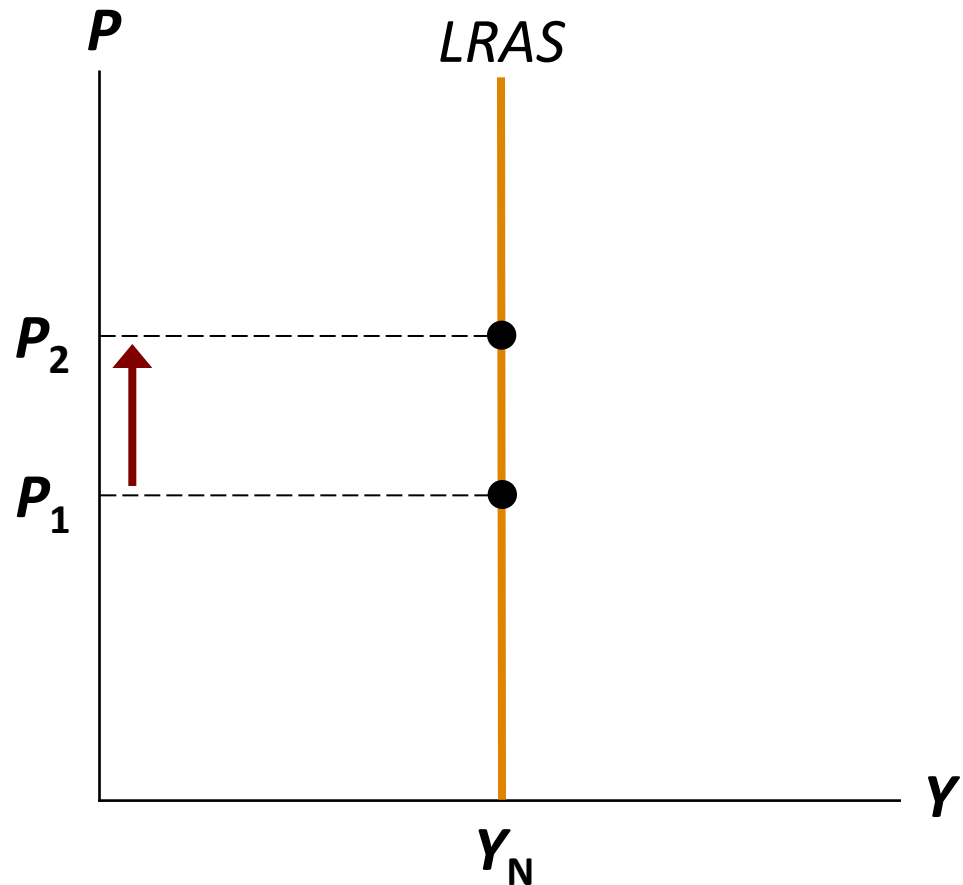


(B) Why $LRAS$ Is Vertical

Y_N determined by the economy's stocks of labor, capital, and natural resources, and on the level of technology.

An increase in P does not affect any of these, so it does not affect Y_N .

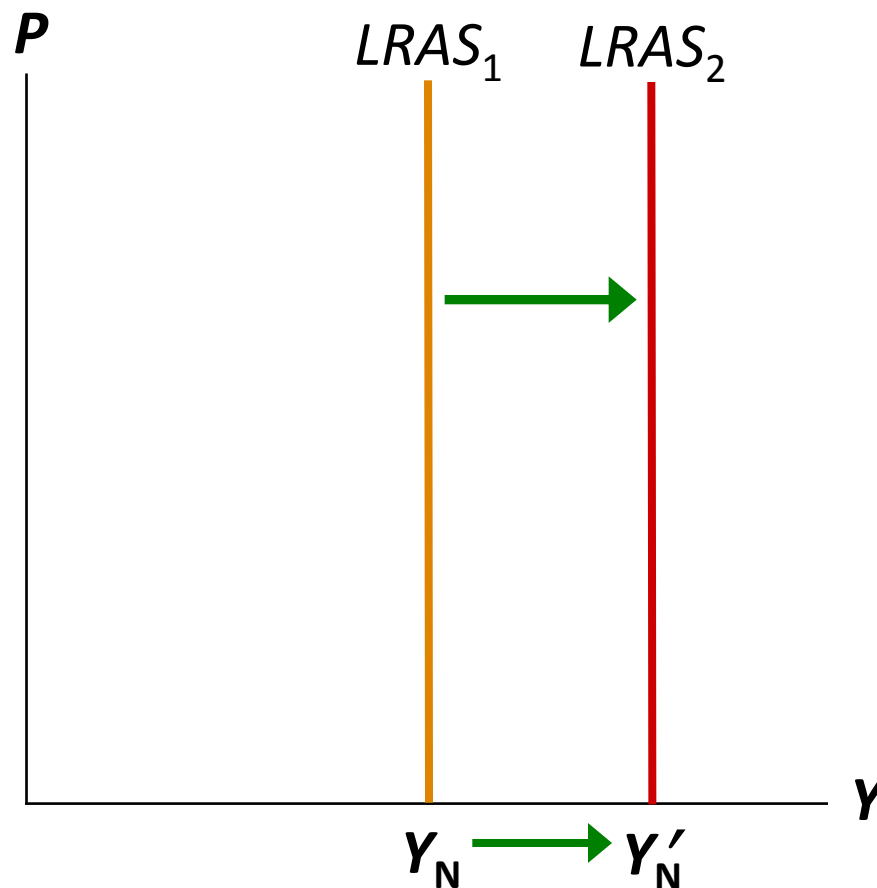
(Classical dichotomy)



(C) Why the *LRAS* Curve Might Shift

Any event that changes any of the determinants of Y_N will shift *LRAS*.

Example: Immigration increases L , causing Y_N to rise.



Why the *LRAS* Curve Might Shift

- Changes in *L* or natural rate of unemployment
 - Immigration
 - Retirement Age
 - Government policies reduce natural rate of unemployment
- Changes in *K* or *H*
 - Investment in factories, equipment
 - More people get college degrees
 - Factories destroyed by an earthquake

Why the *LRAS* Curve Might Shift

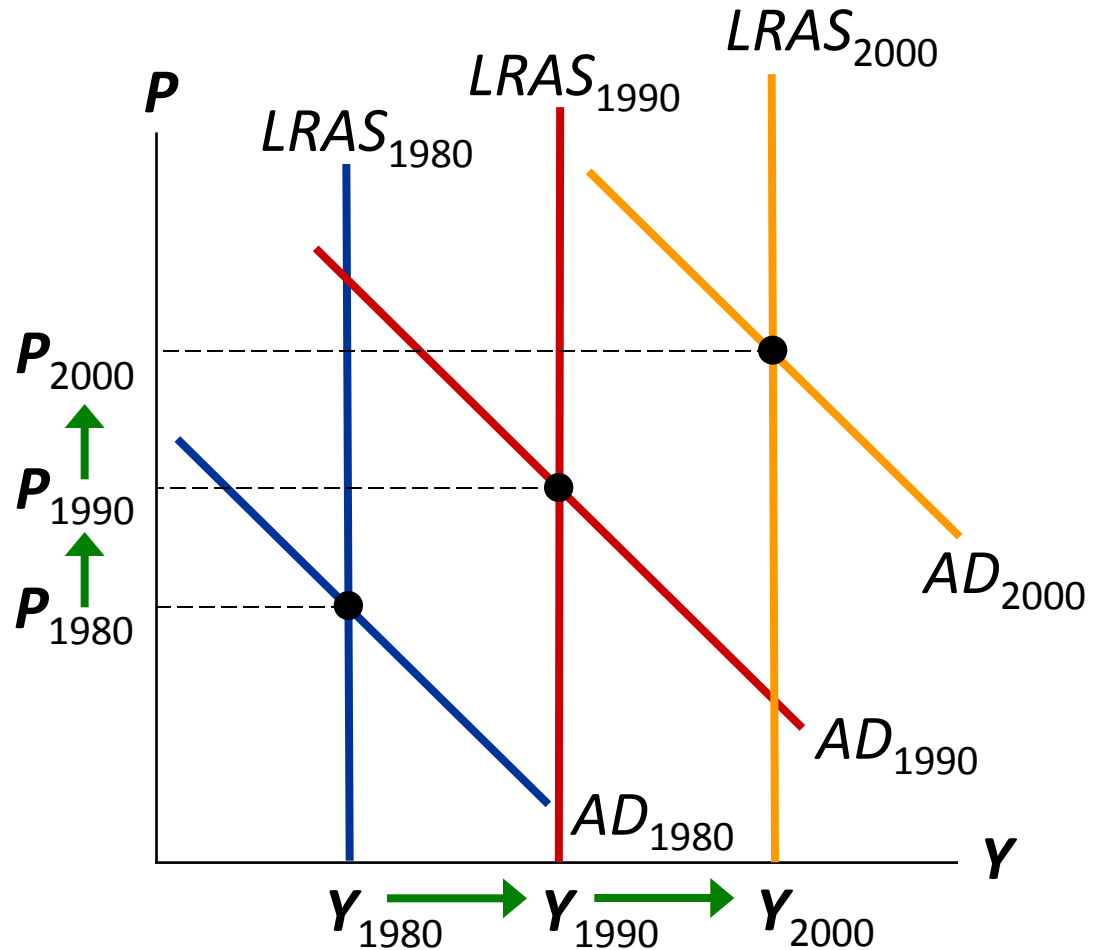
- Changes in natural resources
 - Discovery of new mineral deposits
 - Reduction in supply of imported oil
 - Changing weather patterns that affect agricultural production
- Changes in technology
 - Productivity improvements from technological progress

(D) Using AD & AS to Depict LR Growth and Inflation

Over the long run,
tech. progress shifts
 $LRAS$ to the right

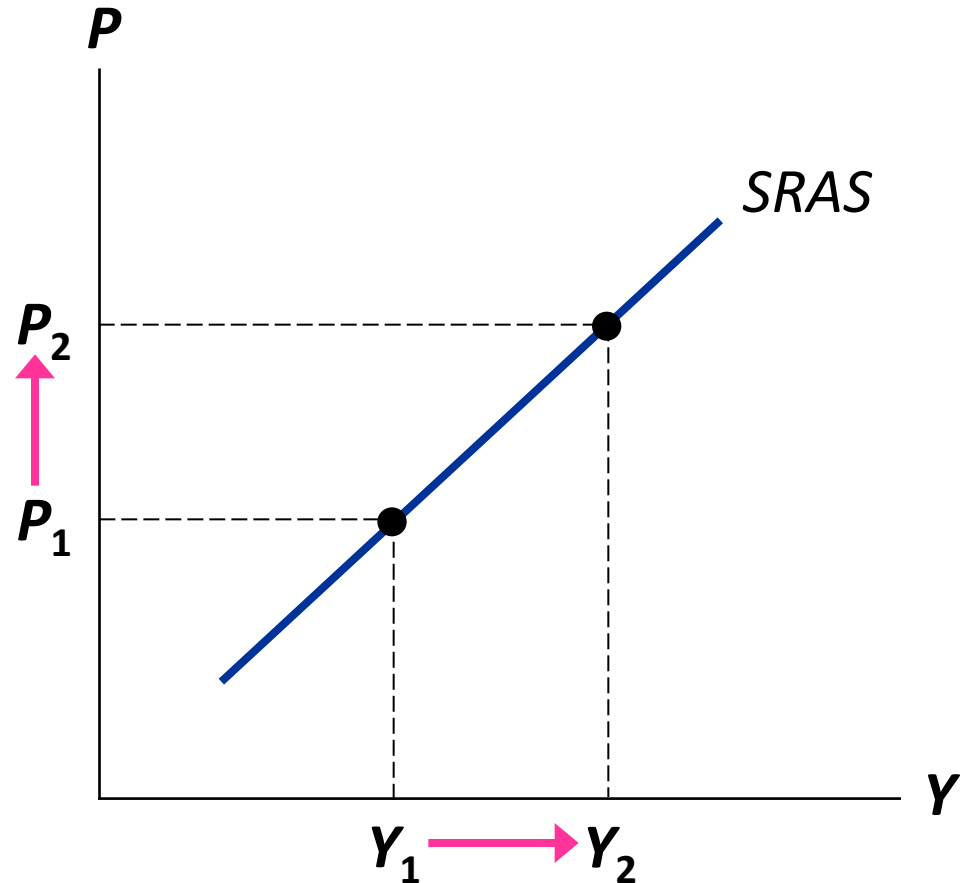
and growth in the
money supply shifts
 AD to the right.

Result:
ongoing inflation
and growth in
output.



(E) Short Run Aggregate Supply (SRAS)

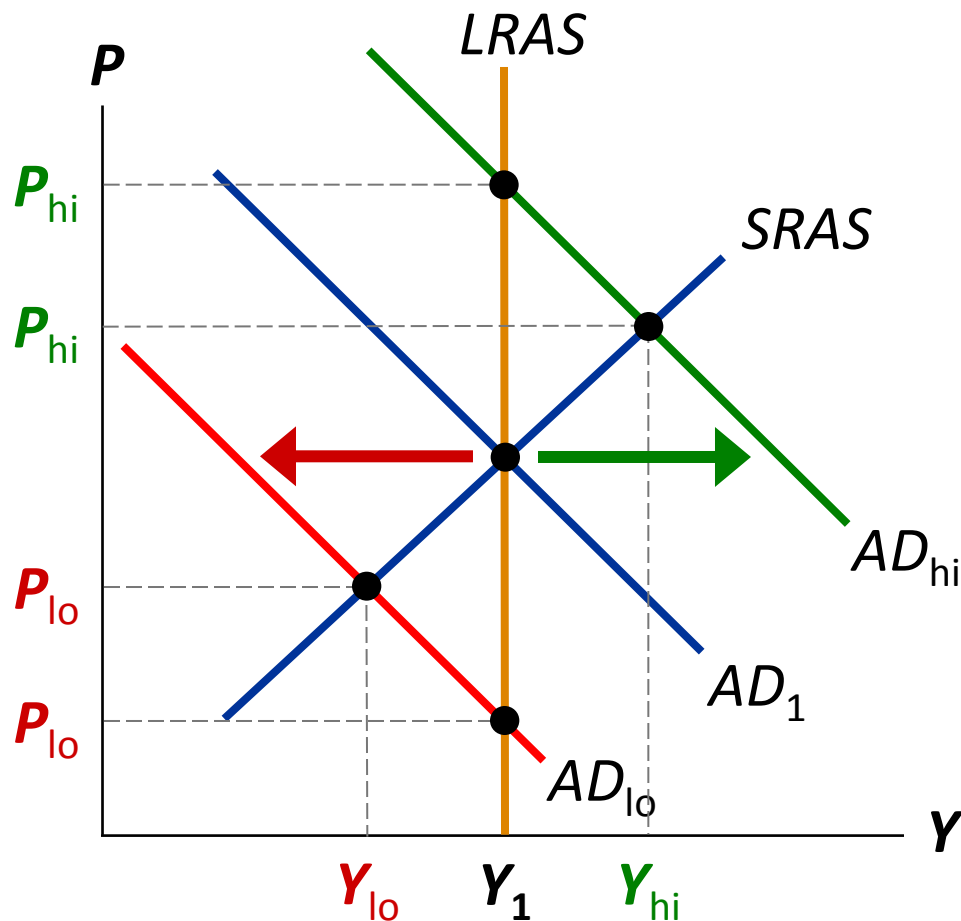
The *SRAS* curve is upward sloping:
Over the period of 1-2 years, an increase in P causes an increase in the quantity of g & s supplied.



(F) Why the Slope of *SRAS* Matters

If *AS* is vertical,
fluctuations in *AD*
do not cause
fluctuations in output or
employment.

If *AS* slopes up,
then shifts in *AD*
do affect output and
employment.



Three Theories of upward sloping *SRAS*

1. The Sticky-Price Theory
2. The Sticky-Price Theory
3. The Misperceptions Theory

In each,

- some type of **market imperfection**
- result:

***Output deviates from its natural rate
when the actual price level deviates
from the price level people expected.***

Two Causes of Economic Fluctuations

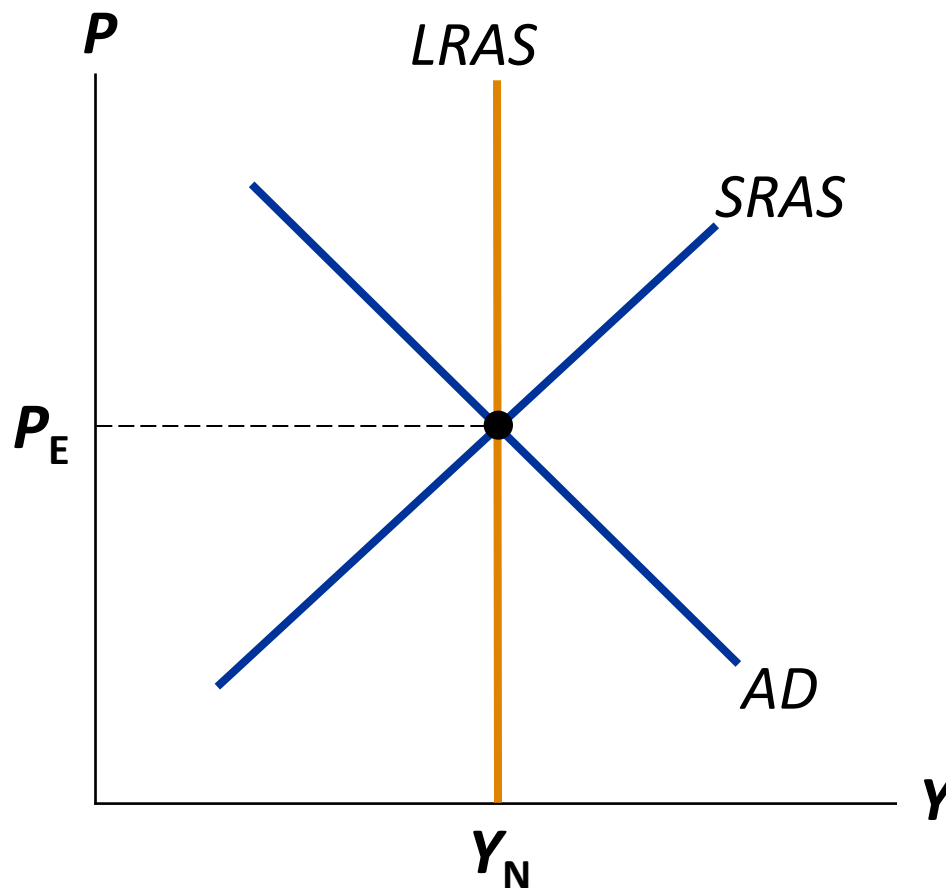
(A) The Long-Run Equilibrium

In the long-run equilibrium,

$$P_E = P,$$

$$Y = Y_N,$$

and unemployment is at its natural rate.



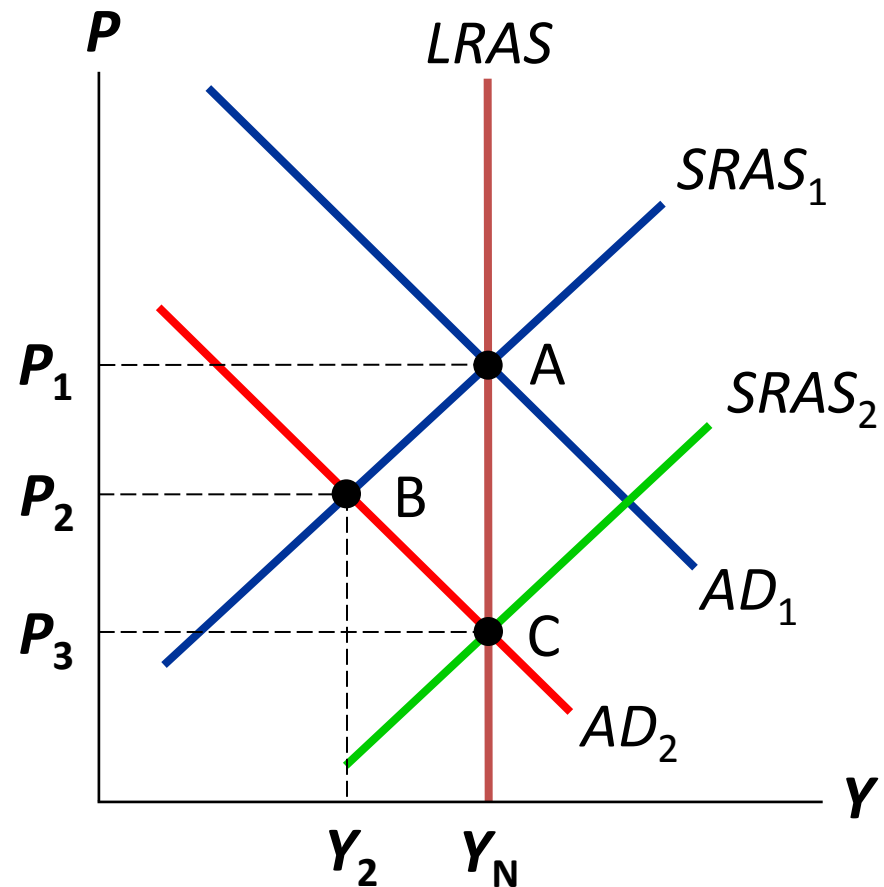
(B) Economic Fluctuations

- Caused by events that shift the *AD* and/or *AS* curves (from the long-run equilibrium position).
- Four steps to analyzing economic fluctuations:
 1. Determine whether the event shifts *AD* or *AS*.
 2. Determine whether curve shifts left or right.
 3. Use *AD-AS* diagram to see how the shift changes *Y* and *P* in the short run.
 4. Use *AD-AS* diagram to see how economy moves from new SR eq'm to new LR eq'm.

(C) The Effects of a Shift in AD

Event: Stock market crash

1. Affects consumption (C), AD curve
2. C falls, so AD shifts left
3. **SR eq'm** at B.
 P and Y lower,
unemp higher
4. **Over time**, P_E falls
(Why?),
 $SRAS$ shifts right,
until **LR eq'm** at C.
 Y and unemp back
at initial levels.

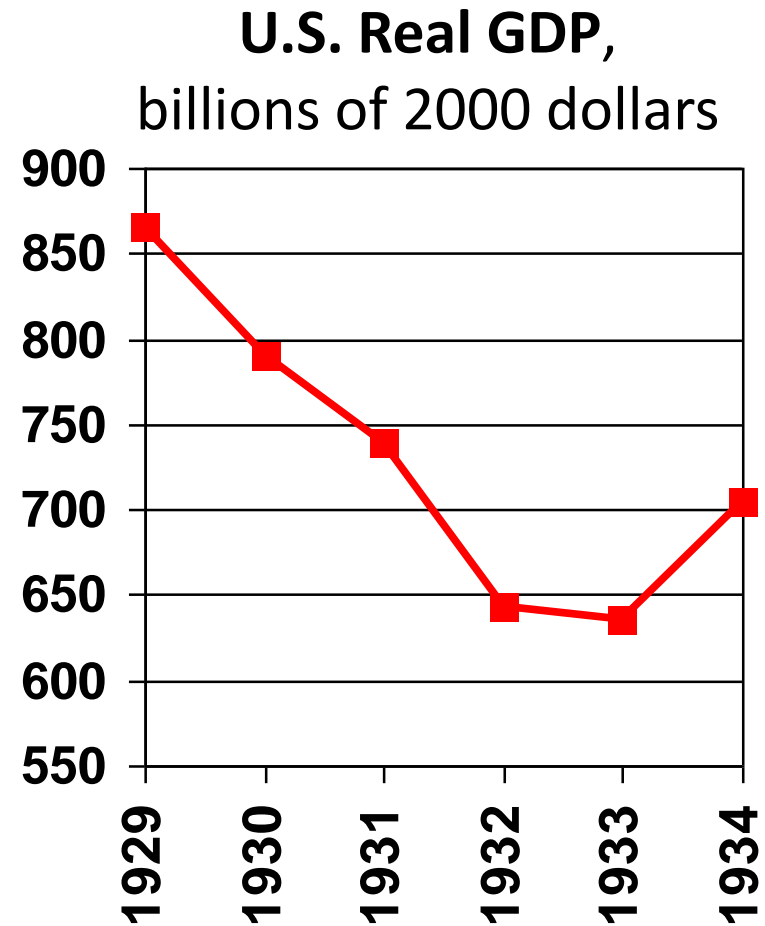


Two Big *AD* Shifts:

1. The Great Depression

From 1929-1933,

- money supply fell 28% due to problems in banking system
- stock prices fell 90%, reducing ***C*** and ***I***
- ***Y*** fell 27%
- ***P*** fell 22%
- u-rate rose from 3% to 25%

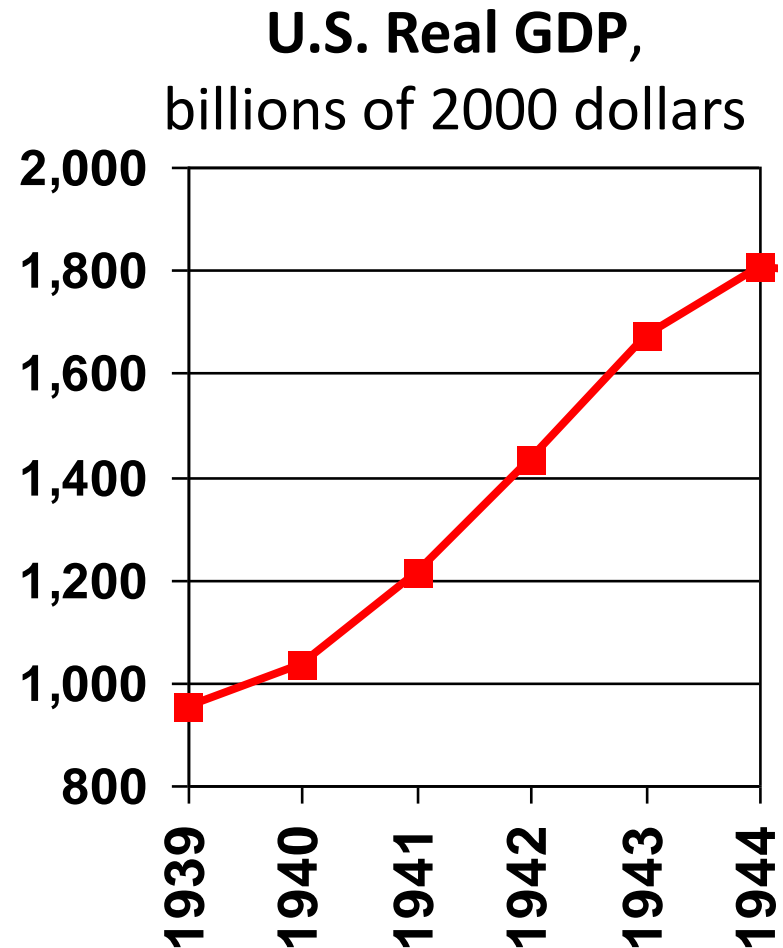


Two Big AD Shifts:

2. The World War II Boom

From 1939-1944,

- govt outlays rose from \$9.1 billion to \$91.3 billion
- Y rose 90%
- P rose 20%
- u-rate fell from 17% to 1%



(D) The Effects of a Shift in *SRAS*

Event: Oil prices rise

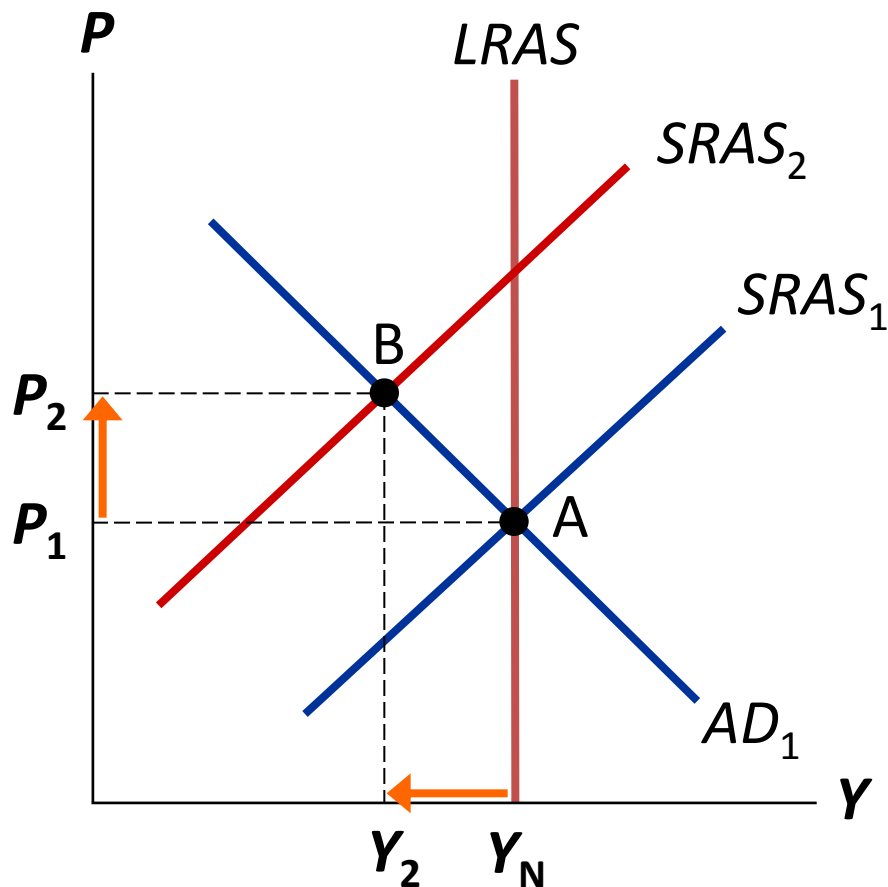
1. Increases costs, shifts *SRAS*
(assume *LRAS* constant)

2. *SRAS* shifts left

3. SR eq'm at point B.

P higher, ***Y*** lower,
unemp higher

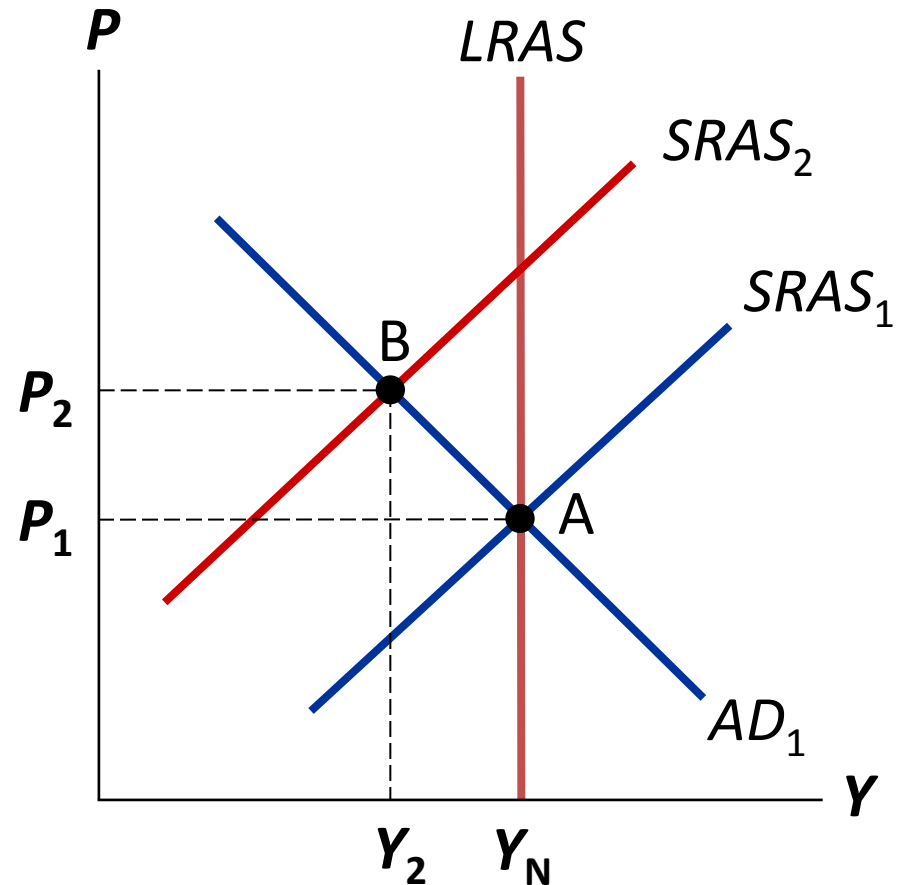
From A to B, **stagflation**,
a period of
falling output
and rising prices.



The Effects of a Shift in *SRAS*

If policymakers do nothing,

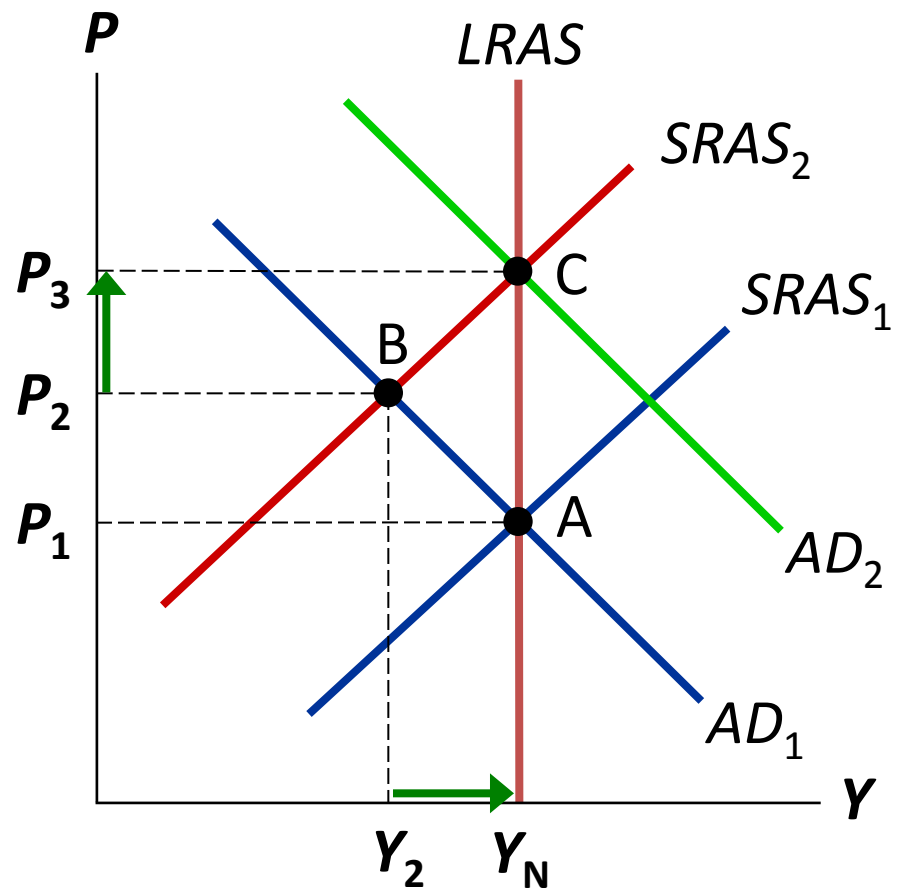
4. Low employment causes wages to fall, *SRAS* shifts right, until LR eq'm at A.



Accommodating an Adverse Shift in *SRAS*

Or, policymakers could use fiscal or monetary policy to increase aggregate demand (shift of *AD* curve) and accommodate the *AS* shift:

Y back to Y_N , but P permanently higher.



CONCLUSION

- This chapter has introduced the model of aggregate demand and aggregate supply, which helps explain economic fluctuations.
- Keep in mind: these fluctuations are **deviations from the long-run trends**
- In the next chapter, we will learn how policymakers can affect aggregate demand with fiscal and monetary policy.

CHAPTER SUMMARY



- Short-run fluctuations in GDP and other macroeconomic quantities are **irregular** and **unpredictable**. Recessions are periods of falling real GDP and rising unemployment.
- Economists analyze fluctuations using the **model of aggregate demand and aggregate supply**.
- The aggregate demand curve **slopes downward** because a change in the price level has a wealth effect on consumption, an interest-rate effect on investment, and an exchange-rate effect on net exports.

CHAPTER SUMMARY



- Anything that changes ***C***, ***I***, ***G***, or ***NX*** – except a change in the price level – will shift the aggregate demand curve.
- The long-run aggregate supply curve is **vertical** because changes in the price level do not affect output in the long run.
- In the long run, output is determined by labor, capital, natural resources, and technology; changes in any of these will shift the long-run aggregate supply curve.

CHAPTER SUMMARY



- In the short run, output deviates from its natural rate when the price level is different than expected, leading to an **upward-sloping** short-run aggregate supply curve. The three theories proposed to explain this upward slope are the sticky wage theory, the sticky price theory, and the misperceptions theory.
- The short-run aggregate-supply curve shifts in response to changes in the expected price level and to anything that shifts the long-run aggregate supply curve.

CHAPTER SUMMARY



- Economic fluctuations are caused by shifts in aggregate demand and aggregate supply.
- When aggregate demand falls, output and the price level fall in the short run. Over time, a change in expectations causes wages, prices, and perceptions to adjust, and the short-run aggregate supply curve shifts rightward. In the long run, the economy returns to the natural rates of output and unemployment, but with a lower price level.

CHAPTER SUMMARY



- A fall in aggregate supply results in stagflation – falling output and rising prices.
Wages, prices, and perceptions adjust over time, and the economy recovers.